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MEDIATION CV

2020

MEDIATION THROUGH A DISTINCT COMMERCIAL LENS

Barry Jordan is a respected commercial and financial specialist who has operated at the highest levels with public and private sector organisations. He is an experienced mediator who has also worked at the coalface of commercial disputes and contested matters for over 25 years. His combined mediation, forensic and litigation experience means he is uniquely placed to help resolve your commercial dispute.

A fresh perspective on complex financial and commercial disputes

Barry's proven track record as a successful mediator, combined with his background as a forensic accountant, insolvency specialist and commercial negotiator, delivers the hands on experience to help you reach effective solutions to seemingly intractable positions. He knows where to look to find clarity, the unusual detail and the significant patterns, guiding parties to a solution where everyone is in a better position than when they walked into the room.

His commercial expertise is supported by a controlled yet facilitative approach to help parties reach a resolution. He is empathetic and composed, yet persistent and responsive, narrowing issues swiftly and articulating them clearly.

A purposeful path to settlement

It all adds up to a balance of specialised commercial experience and an agile, pragmatic approach. Barry's distinct and highly effective formula will help you reach a pragmatic and enduring settlement.

"Barry Jordan – I couldn't recommend anyone better. He took the time to understand our business and provided sound navigation advice, all of which allowed us to arrive at a successful outcome in the mediation"

Roger Dalrymple, Agbits, Bulls



WHY BARRY JORDAN

Barry's attributes set him apart. He has a rare combination of hands on, commercial experience and a thoughtful approach that could make all the difference in your dispute resolution.

A highly capable and experienced mediator

- Barry understands the reality of commercial disputes – the often-complicated circumstances that lead to conflict and the consequences of settlement detail.
- Even where the parties in disputes seemingly find themselves miles apart, Barry skilfully navigates through the complex discussions, supporting clients to work through the issues to achieve settlement.
- With a background as a forensic accountant, insolvency specialist and courtroom expert, he's seen it, lived it and helped resolve it.
- Seeing both the big picture and the deep detail with equal clarity, is a significant advantage in commercial mediation.

Knowing numbers inside out

- Barry's whole career has been focused on actual disputes and complex litigation.
- As a forensic accountant and insolvency specialist, he is a nationally respected financial and accounting expert.
- He knows, interrogates, loves, and respects the numbers – it's second nature to him.
- He has a clear understanding of legal concepts and boundaries, adding a unique perspective that allows him to quickly and comprehensively understand the drivers behind the numbers. This helps parties confidently move to an outcome that works for everyone.

Honesty, integrity and awareness

- Dispute resolution is rarely straight-forward, with much at stake. It requires a person of honesty, integrity and awareness to guide parties to a successful outcome. These attributes have been central to Barry's entire career.
- Barry is both observant and empathetic. He understands the styles and needs of all parties and stakeholders, working to ensure everyone feels confident that their views have been considered and heard.
- He has the experience and character to dig deeper when required, searching for the sometimes-unexpected solution that works.
- Barry's controlled, facilitative approach finds the perfect balance between being calm and composed to ensure the process is as smooth as possible, while at the same persistent and responsive to drive the issues towards resolution.

ABOUT

Barry's mediation skills and experience, combined with 25 years as a forensic accountant, insolvency specialist and commercial negotiator, see him uniquely placed to deliver workable resolutions across a broad range of commercial disputes.

He is an accredited mediator with LEADR (now Resolution Institute) and a member of the [AMINZ Approved Mediation Panel](#). He trained at Pepperdine University's Law faculty in California, working closely with overseas experts. This internationally respected programme focuses on the various stages of the process, identifying and working with different negotiation styles, and facilitating problem-solving in cultures across the world.

Before practising as a commercial mediator, Barry was the senior Forensic Partner at Deloitte and a partner at McCallum Petterson. Whilst he still assists Deloitte and its clients with a small number of continuing forensic matters, he no longer has any beneficial interest in Deloitte.

PRACTICE AREAS

Barry is a specialist, highly skilled commercial mediator with a track record of successfully resolving a wide range of commercial and business disputes.

In complex and contentious scenarios Barry is able to deep dive to find out what the key issues are, step back and explain complicated positions in a manner that helps people understand one another's position, and then guide them to the most effective settlement.

He is a Fellow of Chartered Accountants Australia and New Zealand, an MPI accredited Farm Debt Mediator and a Certified Fraud Examiner.

Barry is also an experienced public sector governance leader. In 2019 he was appointed by Hon. Chris Hipkins, Minister of Education, to Chair the Establishment Board of New Zealand Institute of Skills and Technology (NZIST).

Areas where Barry can assist

- Company and shareholder disputes
- Expert witness divergence
- Farm debt mediations
- Building and construction
- Commercial property and leases
- Commercial and contract disputes
- Expert determination
- Financial restructuring and insolvency
- Insurance
- Relationship and family property
- Trusts

[MORE DETAILS AT BARRYJORDAN.CO.NZ](https://www.barryjordan.co.nz)