

## MEDIATION CV

December 2018

### MEDIATION THROUGH A DISTINCT COMMERCIAL LENS

**Barry Jordan is a respected commercial and financial specialist who has operated at the highest levels with public and private sector organisations. He has worked at the coalface of commercial disputes and contested matters for over 25 years. His notable forensic and litigation experience means he is uniquely placed to help resolve your commercial dispute.**

#### **A fresh perspective on complex financial and commercial disputes**

With a background as a forensic accountant, insolvency specialist and commercial negotiator, Barry has the hands on experience to help you reach effective solutions to seemingly intractable positions. He knows where to look to find clarity, the unusual detail and the significant patterns, guiding parties to a solution where everyone is in a better position than when they walked into the room.

His commercial expertise is supported by a controlled yet facilitative approach to help parties reach a resolution. He is empathetic and composed, yet persistent and responsive, narrowing issues swiftly and articulating them clearly.

#### **A purposeful path to settlement**

It all adds up to a balance of specialised commercial experience and an agile, pragmatic approach. Barry's distinct and highly effective formula will help you reach a pragmatic and enduring settlement.

"I have worked with Barry on many occasions and I have seen his mediation skills first-hand when he was engaged to assist mediation parties with financial matters – I have no doubt he will become a sought-after commercial mediator and I am delighted to welcome him as a colleague"  
**Geoff Sharp**



## WHY BARRY JORDAN

**Barry's attributes set him apart. He has a rare combination of hands on, commercial experience and a thoughtful approach that could make all the difference in your dispute resolution.**

### Knowing Numbers Inside Out

- Barry's whole career has been focused on actual disputes and complex litigation.
- As a forensic accountant and insolvency specialist, he is a nationally respected financial and accounting expert.
- He knows, interrogates, loves, and respects the numbers – it's second nature to him.
- He has a clear understanding of legal concepts and boundaries, adding a unique perspective that allows him to quickly and comprehensively understand the drivers behind the numbers. This helps parties confidently move to an outcome that works for everyone.

### Experience on the Ground

- Barry understands the reality of commercial disputes – the often-complicated circumstances that lead to conflict and the consequences of settlement detail.
- With a background as a forensic accountant, insolvency specialist and courtroom expert, he's seen it, lived it and helped resolve it.
- Seeing both the big picture and the deep detail with equal clarity, is a significant advantage in commercial mediation.

### Honesty, Integrity and Awareness

- Dispute resolution is rarely straight-forward, with much at stake. It requires a person of honesty, integrity and awareness to guide parties to a successful outcome. These attributes have been central to Barry's entire career.
- Barry is both observant and empathetic. He understands the styles and needs of all parties and stakeholders, working to ensure everyone feels confident that their views have been considered and heard.
- He has the experience and character to dig deeper when required, searching for the sometimes-unexpected solution that works.
- He is calm and composed but persistent and responsive, with a controlled, facilitative approach to resolution.

## ABOUT

**You may know Barry as a forensic accountant, expert witness in litigation or courtroom disputes, or in the context of leading insolvency administrations and fraud investigations.**

What you may not know is that in 2010 Barry qualified as an accredited mediator with LEADR (now Resolution Institute). He identified the immense value mediators bring to resolving complex commercial disputes, and how a mediator, with great people and negotiation skills can effectively resolve seemingly entrenched positions.

Barry has learned from very experienced and talented mediators, both in New Zealand and in the USA. He trained at Pepperdine University's Law faculty working closely with overseas experts.

In 2018 Barry retired from the Deloitte New Zealand partnership to practice as a full time commercial mediator. His qualifications and 25 years' commercial and financial experience make him uniquely placed to assist in resolving your dispute.

## PRACTICE AREAS

**Barry is a specialist commercial mediator with the skills and experience to successfully resolve a wide range of commercial and business disputes.**

Before practising as a commercial mediator Barry was the senior Forensic Partner at Deloitte and a partner at McCallum Petterson. He is a chartered accountant and an accredited insolvency practitioner. He is also a certified fraud examiner, having conducted several hundred investigations into white-collar crime and probity matters.

In complex and contentious scenarios Barry is able to deep dive to find out what the key issues are, then step back and explain complicated positions in a clear, coherent manner that leads to effective settlements.

### Areas where Barry can assist

- Building and construction
- Company and shareholder disputes
- Commercial property and leases
- Competition and fair trading
- Commercial and contract disputes
- Employment
- Insolvency
- Insurance
- Relationship and family property
- Trusts

MORE DETAILS AT [BARRYJORDAN.CO.NZ](http://BARRYJORDAN.CO.NZ)